September Membership Analysis Report GAT Constitutional Area 5 - China

GAT Area Leader: Jeff Chang Wei Huang, Wing-Kun Tam

July to September (3 months) Cumulative Results

	2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
New Clubs	5	2	1	5	37
Cancelled Clubs	12	11	2	2	9
Charter Members	306	159	130	166	1,079
New Members	1,211	1,468	3,143	989	2,488
Drops	448	346	288	446	647
Net Gain	1,317	1,476	3,233	987	3,230

September Only Results

	2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
New Clubs	0	1	0	2	16
Cancelled Clubs	8	0	1	2	7
Charter Members	34	54	29	72	480
New Members	972	1,289	1,755	308	969
Drops	92	64	72	220	131
Net Gain	951	1,336	1,767	233	1,401

Quarter 1 Results

	2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
New Clubs	5	2	1	5	37
Cancelled Clubs	12	11	2	2	9
Charter Members	306	159	130	166	1,079
New Members	1,211	1,468	3,143	989	2,488
Drops	448	346	288	446	647
Net Gain	1,317	1,476	3,233	987	3,230

MBR0213 Page 1 of 10

July to September (3 months) Cumulative Results GAT Group A - Area 5-China

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China	China	New Clubs	0	0	0	1	11
Coun		Cancelled Clubs	10	7	2	1	5
		Charter Members	77	33	34	37	309
		New Members	180	394	1,661	168	634
		Dropped Members	129	118	55	36	138
		Net Gain	205	345	1,740	249	923
MD NA	Undistricted	New Clubs	5	2	0	0	0
		Cancelled Clubs	0	0	0	0	1
		Charter Members	135	58	15	0	16
		New Members	176	167	146	122	162
		Dropped Members	119	72	99	94	69
		Net Gain	206	165	85	52	136
GAT Group	Total	New Clubs	5	2	0	1	11
•		Cancelled Clubs	10	7	2	1	6
		Charter Members	212	91	49	37	325
		New Members	356	561	1,807	290	796
		Dropped Members	248	190	154	130	207
		Net Gain	411	510	1,825	301	1,059

MBR0213 Page 2 of 10

September Only Results GAT Group A - Area 5-China GAT Group Leader: Min Ma

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China	China	New Clubs	0	0	0	1	3
Coun		Cancelled Clubs	8	-1	1	1	4
		Charter Members	19	8	11	26	94
		New Members	160	381	403	1	312
		Dropped Members	52	1	8	6	53
		Net Gain	136	401	428	22	396
MD NA	Undistricted	New Clubs	0	1	0	0	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	5	26	0	0	11
		New Members	22	24	16	23	37
		Dropped Members	16	13	27	29	9
		Net Gain	12	38	-8	1	44
GAT Group	Total	New Clubs	0	1	0	1	3
-		Cancelled Club	8	-1	1	1	4
		Charter Members	24	34	11	26	105
		New Members	182	405	419	24	349
		Dropped Members	68	14	35	35	62
		Net Gain	148	439	420	23	440

MBR0213 Page 3 of 10

Quarter 1 Results GAT Group A - Area 5-China GAT Group Leader: Min Ma

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China	China	New Clubs	0	0	0	1	11
Coun		Cancelled Clubs	10	7	2	1	5
		Charter Members	77	33	34	37	309
		New Members	180	394	1,661	168	634
		Dropped Members	129	118	55	36	138
		Net Gain	205	345	1,740	249	923
MD NA	Undistricted	New Clubs	5	2	0	0	0
		Cancelled Clubs	0	0	0	0	1
		Charter Members	135	58	15	0	16
		New Members	176	167	146	122	162
		Dropped Members	119	72	99	94	69
		Net Gain	206	165	85	52	136
GAT Group	Total	New Clubs	5	2	0	1	11
·		Cancelled Club	10	7	2	1	6
		Charter Members	212	91	49	37	325
		New Members	356	561	1,807	290	796
		Dropped Members	248	190	154	130	207
		Net Gain	411	510	1,825	301	1,059

MBR0213 Page 4 of 10

July to September (3 months) Cumulative Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China	China	New Clubs	0	0	0	4	19
Coun		Cancelled Clubs	0	3	0	0	2
		Charter Members	33	32	42	129	552
		New Members	286	383	534	241	826
		Dropped Members	61	45	88	74	336
		Net Gain	301	449	575	358	1,144
GAT Group	Total	New Clubs	0	0	0	4	19
		Cancelled Clubs	0	3	0	0	2
		Charter Members	33	32	42	129	552
		New Members	286	383	534	241	826
		Dropped Members	61	45	88	74	336
		Net Gain	301	449	575	358	1,144

MBR0213 Page 5 of 10

September Only Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China	China	New Clubs	0	0	0	1	7
Coun		Cancelled Clubs	0	1	0	0	2
		Charter Members	3	6	11	46	202
		New Members	283	363	534	131	342
		Dropped Members	5	3	14	13	29
		Net Gain	286	373	539	174	536
GAT Group	Total	New Clubs	0	0	0	1	7
		Cancelled Club	0	1	0	0	2
		Charter Members	3	6	11	46	202
		New Members	283	363	534	131	342
		Dropped Members	5	3	14	13	29
		Net Gain	286	373	539	174	536

MBR0213 Page 6 of 10

Quarter 1 Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China	China	New Clubs	0	0	0	4	19
Coun		Cancelled Clubs	0	3	0	0	2
		Charter Members	33	32	42	129	552
		New Members	286	383	534	241	826
		Dropped Members	61	45	88	74	336
		Net Gain	301	449	575	358	1,144
GAT Group	Total	New Clubs	0	0	0	4	19
		Cancelled Club	0	3	0	0	2
		Charter Members	33	32	42	129	552
		New Members	286	383	534	241	826
		Dropped Members	61	45	88	74	336
		Net Gain	301	449	575	358	1,144

MBR0213 Page 7 of 10

July to September (3 months) Cumulative Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China	China	New Clubs	0	0	0	0	7
Coun		Cancelled Clubs	0	1	0	1	1
		Charter Members	61	36	14	0	202
		New Members	569	524	802	458	866
		Dropped Members	95	111	46	239	104
		Net Gain	649	517	808	300	1,027
MD NA	Undistricted	New Clubs	0	0	1	0	0
		Cancelled Clubs	2	0	0	0	0
		Charter Members	0	0	25	0	0
		New Members	0	0	0	0	0
		Dropped Members	44	0	0	3	0
		Net Gain	-44	0	25	28	0
GAT Group	Total	New Clubs	0	0	1	0	7
·		Cancelled Clubs	2	1	0	1	1
		Charter Members	61	36	39	0	202
		New Members	569	524	802	458	866
		Dropped Members	139	111	46	242	104
		Net Gain	605	517	833	328	1,027

MBR0213 Page 8 of 10

September Only Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China	China	New Clubs	0	0	0	0	6
Coun		Cancelled Clubs	0	0	0	1	1
		Charter Members	7	14	7	0	173
		New Members	507	521	802	153	278
		Dropped Members	19	47	23	169	40
		Net Gain	517	524	808	8	425
MD NA	Undistricted	New Clubs	0	0	0	0	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	0
		Dropped Members	0	0	0	3	0
		Net Gain	0	0	0	28	0
GAT Group	Total	New Clubs	0	0	0	0	6
•		Cancelled Club	0	0	0	1	1
		Charter Members	7	14	7	0	173
		New Members	507	521	802	153	278
		Dropped Members	19	47	23	172	40
		Net Gain	517	524	808	36	425

MBR0213 Page 9 of 10

Quarter 1 Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China	China	New Clubs	0	0	0	0	7
Coun		Cancelled Clubs	0	1	0	1	1
		Charter Members	61	36	14	0	202
		New Members	569	524	802	458	866
		Dropped Members	95	111	46	239	104
		Net Gain	649	517	808	300	1,027
MD NA	Undistricted	New Clubs	0	0	1	0	0
		Cancelled Clubs	2	0	0	0	0
		Charter Members	0	0	25	0	0
		New Members	0	0	0	0	0
		Dropped Members	44	0	0	3	0
		Net Gain	-44	0	25	28	0
GAT Group Total		New Clubs	0	0	1	0	7
•		Cancelled Club	2	1	0	1	1
		Charter Members	61	36	39	0	202
		New Members	569	524	802	458	866
		Dropped Members	139	111	46	242	104
		Net Gain	605	517	833	328	1,027

MBR0213 Page 10 of 10